## EXHIBIT 17a SALES & MARKETING

Case 17-14454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 11:21:44 Desc Newbridge Management, LLC Exhibit 17a Page 2 of 24 Hrs/Rate A Amount Island View Crossing II, LP - NM

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9/18/2018	RB	Sales & Marketing  17a Provide information to Sales Rep for McGrath & Son (Janice Nagele) recontact info on interested parties; logistics of office needs; search records for	1.9	475.00
9/26/2018	CD	additional info  17a Review and revise schedule for pre-petition customer deposits for marketing	1.3	227.50
10/16/2018	RB	purposes 17a Review of detailed email from sales & marketing team re: property needs	0.8	200.00
10/16/2018	RB	17a Contact sales/marketing team re; information received onsite from interested	0.4	100.00
10/17/2018	RB	parties  17a Meet with Michael Gorman of Design Works LLC re: agreement terms for model homes furnishings, etc.; execution of same and related followup for required payment.	1.3	325.00
10/31/2018	RB	required payment  17a Review communication from Paul Connors re: website issues and related followup	0.3	0.00
11/14/2018	RB	17a Call with Michael Gorman of Design Works re: contract issue	0.1	25.00
11/16/2018	RB	17a Call with Michael Gorman of Design Works re: contract issue	0.1	25.00
12/11/2018	RB	17a Quick review of draft marketing materials and draft sales brochures	0.7	175.00
12/11/2018	CD	17a Review email correspondence re marketing brochures	0.1	17.50
12/12/2018	RB	17a Review and comment on temporary website now available	0.3	0.00
12/13/2018	RB	17a Meet with Janice Nagele (Sales & Marketing Director for McGrath) and Michael Gorman of Design Works re: needs for sales office area of model	0.6	150.00
1/14/2019	CD	17a Email correspondence re sales furniture	0.1	17.50
1/25/2019	RB	17a Communication with Janice Naegle re: sales and marketing issues and related followup	0.6	150.00
2/19/2019	CD	17a Review Verizon phone line information. Call to Janice re follow up to email re transferring sales line to model sales office from trailer.	0.3	52.50
2/19/2019	CD	17a Call with Lisa Harkins re phone service and internet in the model sales office.	0.2	35.00
2/19/2019	CD	17a Call with Verizon re transfer of sales line to model sales office	0.4	70.00
2/19/2019	CD	17a Follow up call with Verizon re transfer of sales line to model sales office and installation of internet service.	0.5	87.50
2/19/2019	CD	17a Follow up call with Verizon re sales line in trailer has current internet service attached to it. To transfer sales line, internet must be scheduled to be moved from sales line to main line. Scheduled service call for next day to transfer internet router line.	0.3	52.50
2/20/2019	RB	17a Facilitate onsite work for phone technician to reroute internet access for sales	0.4	100.00
2/20/2019	CD	line move to sales office in model  17a Email correspondence with Verizon re adjustment to service change and transfer of sales line and internet installation in model.	0.2	35.00
2/20/2019	CD	17a Review email correspondence from Janice to RB re phone service remaining at	0.1	17.50
2/21/2019	RB	trailer. 17a Meet with Janice Nagele re: sales logistics issues and related followup	1.3	325.00
2/21/2019	RB	17a Meet with John McGrath, Kevin McGrath, Janice Nagele, and Bernie Sauer re:	1.4	350.00
2/21/2019	CD	sales issues  17a Email correspondence with Verizon re transfer of sales phone number to model	0.1	17.50
2/22/2019	RB	sales center  17a Meet with local insurance agency representative who proposed services to	0.3	0.00
2/22/2019	CD	townhome buyers  17a Review email correspondence re sales phone transfer	0.3	52.50
2/23/2019	RB	17a Calls with KOH re: case matters including soft opening issues and sales issues	1.4	0.00
2/23/2019	RB	17a Review communication and generate emails confirming required procedures for	0.4	100.00
2/26/2019	CD	sales and marketing  17a Email correspondence re sales phone transfer	0.2	35.00
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<u>F</u>	ROFES	4454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 11:2 SSIONAL SERVICES Exhibit 17a Page 3 of 24 lew Crossing II, LP - NM	1:44 Desc Hrs/Rate	Amount
2/27/2019	RB	17a Obtain draft contract from Janice Nagele and forward related information to Counsel for review	0.4	100.00
2/27/2019	CD	17a Review email correspondence re marketing materials	0.1	17.50
2/28/2019	RB	17a Work with Janice Nagele re: sales and marketing issues	2.7	675.00
2/28/2019	RB	17a Secure token down payments received in Sales Office and generate tracking report	0.7	175.00
2/28/2019	CD	17a Review email correspondence re sales information	0.1	17.50
3/1/2019	RB	17a Review and respond to communication re: website issues	0.3	75.00
3/5/2019	RB	17a Review additional deposit received from sales and marketing team; update schedules and review mix of buildings reserved	0.3	75.00
3/6/2019	RB	17a Manage safekeeping process of sales customer deposits; update information sc	1.3	325.00
3/9/2019	RB	17a Provide information for sales and marketing efforts	0.7	175.00
3/9/2019	RB	17a Update customer deposit safekeeping records	0.2	50.00
3/10/2019	RB	17a Review sales and marketing related emails requiring action	0.2	50.00
3/12/2019	RB	17a Manage safekeeping process of sales customer deposits; update information schedules re: same	1.4	350.00
3/13/2019	RB	17a Calls with Janice Nagele re: sales and homeowner association documents issues	0.6	150.00
3/14/2019	CD	17a Email to Verizon re: FIOS install confirmation and follow up confirmation from Verizon re Install 3/21/19 for sales and marketing	0.3	52.50
3/18/2019	CD	17a Email to Kevin McGrath, RB, Security, Bernie and Janice re Verizon FIOS install date for sales office	0.2	35.00
3/21/2019	CD	17a Call with security re: Verizon not on premises for installation. Contact Verizon re install. Installation not happening for Lot 11. Call with Verizon to get sales phone line re-instated since installation transfer cancelled. Call to verify sales line no longer disconnected. Email correspondence re sales phone line no longer has voice mail message.	2.5	437.50
3/22/2019	CD	17a Email correspondence with Janice re sales phone line. Call to Verizon repair to reinstate voice mail boxes for sales line. Follow up email to Janice and security re sales phone line voice mail reinstated.	1.6	280.00
3/27/2019	RB	17a Review communication re: sales issues	0.3	75.00
3/27/2019	CD	17a Email to Verizon rep re status of Lot 11 installation for sale line & internet	0.1	17.50
4/6/2019	RB	17a Review updated website in progress	0.2	50.00
4/7/2019	RB	17a Review deposits received for townhome sales	0.2	50.00
4/9/2019	RB	17a Manage deposits held in safekeeping	0.7	175.00
4/10/2019	RB	17a Call with Janice Nagele re: sales & marketing issues	0.4	100.00
4/10/2019	RB	17a Meet with contractor on sales/marketing issues	0.7	175.00
4/10/2019	CD	17a Review deposits worksheet	0.3	52.50
4/11/2019	RB	<sup>17a</sup> Meet with Sales Team re: information obtained	0.3	75.00
4/11/2019	CD	17a Review sales and marketing information	0.8	140.00
4/16/2019	RB	17a Review of updated website	0.2	50.00
4/17/2019	RB	17a Call with Janice Nagele re: sales & marketing issues	8.0	200.00
4/17/2019	CD	17a Review website and video for IVC	0.2	35.00
4/18/2019	RB	17a Call with Janice Nagele re: sales & marketing issues and provide info needed for sales office	0.6	150.00
4/24/2019	RB	<ul> <li>17a Call with Janice Nagele re: sales &amp; marketing issues related to HOA documents</li> </ul>	0.4	100.00

C		7-14454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 isi <mark>onal services</mark> ew Crossing II, LP - NM Exhibit 17a Page 4 of 24	11:21:44 Des Hrs/Rate	Amount
4/26/2019	CD	17a Email correspondence to Janice Nagele re: sales phone line	0.2	35.00
4/28/2019	RB	17a Provide update on HOA docs and draft of Agreement of Sales Documents	0.6	150.00
4/28/2019	RB	17a Quick initial review of draft of retention agreement for J.N. Associates, Inc.	0.4	100.00
4/29/2019	CD	17a Email correspondence and call with Janice re sales phone service installation	0.7	122.50
4/29/2019	CD	17a Discussion with Verizon re: sales phone installation in model	0.5	87.50
4/30/2019	RB	17a Manage safekeeping process of sales customer deposits; update information	0.8	200.00
4/30/2019	CD	schedules re: same <sup>17a</sup> Review Verizon phone order. Email correspondence re phone order	0.4	70.00
5/1/2019	RB	17a Call with Janice Nagele re: sales & marketing issues	0.1	25.00
5/1/2019	CD	17a Review order for sales phone/internet service. Call to Verizon, coordinate with	0.9	157.50
5/2/2019	RB	site re installation.  17a Manage safekeeping process of sales customer deposits; update information	0.3	0.00
5/7/2019	RB	schedules re: same 17a Call with Janice Nagele re: sales issues	0.2	50.00
5/7/2019	RB	17a Manage deposits held in safekeeping	0.1	0.00
5/15/2019	RB	17a Manage safekeeping process of sales customer deposits; update information	0.6	0.00
5/15/2019	RB	schedules re: same 17a Communication with Janice Nagele re: sales & marketing issues	0.1	25.00
6/18/2019	RB	17a Work on sales projections	6.7	1,675.00
6/18/2019	CD	17a Review sales projections worksheet from RB	1.0	175.00
6/23/2019	RB	17a Manage sales unit reservations information and related followup	0.4	100.00
7/15/2019	CD	17a Review email correspondence re: sales	0.1	17.50
7/16/2019	CD	<sup>17a</sup> Discussion with LW re sales phone line. Call to Verizon re sales phone	0.7	122.50
11/6/2019	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.5	125.00
11/13/2019	RB	17a Work with Bernie and KOH on case issues (sales)	0.5	0.00
11/14/2019	RB	17a Work with Bernie on multiple sales issues	0.7	175.00
11/15/2019	RB	17a Work with Bernie on multiple sales issues	0.3	75.00
11/20/2019	RB	17a Work with Bernie on multiple sales issues	0.1	25.00
11/21/2019	RB	17a Work with Bernie on multiple sales issues	0.2	50.00
11/22/2019	RB	17a Work with Bernie on multiple sales issues	0.2	50.00
11/25/2019	RB	17a Work with Bernie on multiple sales issues	0.5	125.00
11/26/2019	RB	17a Work with Bernie on multiple sales issues	0.4	100.00
12/3/2019	RB	17a Work with Bernie on multiple sales issues	0.4	100.00
12/4/2019	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.8	200.00
12/5/2019	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.5	125.00
12/10/2019	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.7	175.00
12/12/2019	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.4	100.00
12/13/2019	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.2	50.00
12/17/2019	RB	17a Work with Bernie on multiple sales issues	0.4	100.00

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12/18/	2019	RB	17a Call with Christy Traenkle of First Partners Abstract re: initial meeting for planning on closings for townhome purchasers	0.1	25.00
12/18/	2019	RB	17a Call with KOH and Bernie Sauer re: documents required for closing process	1.1	0.00
12/18/	2019	RB	with townhome purchasers  17a Work with Bernie on multiple sales issues	0.2	50.00
12/18/	2019	RB	17a Plan for meeting with Christy Traenkle and Steve Wooldridge of Abstract	0.6	150.00
12/19/	2019	RB	Partners Title  17a Initial meeting with Christy Traenkle, Esq., Joe Brogan, CFO & Manager, and Steve Wooldridge, President of First Partners Abstract re: planning for closings for townhome purchasers (1.5) and related follow-up (1.1)	2.6	650.00
12/19/	2019	RB	17a Call with Christy Traenkle of First Partners Abstract Company re: title company	0.1	25.00
12/19/	2019	RB	issues <sup>17a</sup> Work with Bernie on multiple sales issues	0.1	25.00
12/19/	2019	RB	17a Generate procedures and related checklists for use in contract executions with	4.7	1,175.00
12/19/	2019	RB	customers  17a Prepare and organize documents for closing with specific customers, including	0.9	225.00
12/19/	2019	CD	assistance with obtaining specific closing cost estimates  17a Review email correspondence re title company information	0.1	17.50
12/20/	2019	RB	17a Continued work on contract execution procedures	2.8	700.00
12/20/	2019	CD	17a Review email from RB re contract signing information	0.1	17.50
12/28/	2019	RB	17a Work on information re: potential buyers	1.1	275.00
12/31/	2019	RB	17a Assist with info on prospective customers	0.2	50.00
1/2/	2020	RB	17a Work on info re: prospective customers and other sales issues	3.7	925.00
1/3/	2020	RB	17a Work on info re: prospective customers and other sales issues	2.4	600.00
1/6/	2020	RB	17a Work with Bernie on multiple sales issues	0.1	25.00
1/7/	2020	RB	<sup>17a</sup> Work with Bernie Sauer on process of sales documentation requirements	0.7	175.00
1/8/	2020	RB	<sup>17a</sup> Work with Bernie Sauer on process issues for prospective buyers	0.4	100.00
1/9/	2020	RB	17a Call with Phillip Rich re: escrow account activation	0.2	50.00
1/10/	2020	RB	17a Work with Bernie on customer issues	0.1	25.00
1/14/	2020	RB	17a Call with Bernie Sauer re: sales contract administration issues	0.1	25.00
1/15/	2020	RB	17a Work with Bernie Sauer on process issues for prospective buyers	0.4	100.00
1/16/	2020	RB	17a Call with Carol Davis re: case issues	0.2	0.00
1/16/	2020	CD	<sup>17a</sup> Calls with RB re sales.	0.2	0.00
1/17/	2020	RB	17a Work on sales contract coordination issues for contracts, banking issues, etc.	2.6	650.00
1/20/	2020	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.3	75.00
1/21/	2020	RB	<sup>17a</sup> Work with Bernie on multiple sales issues	0.1	25.00
1/22/	2020	RB	17a Meet with Sales Broker representative	0.3	75.00
1/22/	2020	RB	17a Coordinate procedures needed for escrow deposits and manage	3.7	925.00
2/5/	2020	RB	documentation of other sales matters  17a Work with Bernie Sauer on process issues for prospective buyers	2.9	725.00
2/5/	2020	CD	<sup>17a</sup> Review email correspondence re Order for broker	0.1	17.50
2/11/	2020	RB	<sup>17a</sup> Work with Bernie Sauer on sales issues	0.8	200.00
2/12/	2020	RB	17a Work with Bernie Sauer on sales contract issues	0.3	75.00

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2/13/2020	RB	17a Meet with sales team on latest contract; Manage documents and procedures	6.4	1,600.00
2/17/2020	RB	(deposit processing, etc.)  17a Review status of sales information and related documentation	0.3	75.00
2/17/2020	RB	17a Initial review of sales brochure details, download of docs and transmittal of	1.7	425.00
2/17/2020	CD	preliminary comments  17a Received email re marketing brochures.	0.1	17.50
2/18/2020	RB	17a Calls with Carol Davis re: case issues	0.7	0.00
2/18/2020	RB	17a Meet with Ralph DiGuiseppe III, Bernie Sauer and KOH re: sales process	3.7	0.00
2/18/2020	RB	issues and specific tasks; related follow-up  17a Calls with Ralph DiGuiseppe III re: sales issues	0.1	25.00
2/18/2020	CD	17a Calls with RB re case issues	0.7	0.00
2/19/2020	RB	17a Work with Bernie Sauer and KOH on process issues for prospective buyers	2.0	0.00
2/19/2020	RB	17a Calls with Ralph DiGuiseppe III re: sales issues	0.1	25.00
2/19/2020	RB	17a Call with Frank Del Grosso re: possible sales contract on Unit #45	0.4	100.00
2/20/2020	RB	17a Calls with KOH re: case issues	1.6	0.00
2/20/2020	RB	17a Prepare sales contract for execution for Lot #45 (Frank Del Grosso) and related documents for his acknowledgement of receipt and updates of control docs for future closing processes	5.9	1,475.00
2/21/2020	RB	17a Call with KOH re: case issues (Sales contract issues and Security	0.2	0.00
2/21/2020	RB	Administration issues) (.2)  17a Work with Customer Frank Del Grosso on sales documents and related follow-	3.4	850.00
2/21/2020	RB	up <sup>17a</sup> Provide documents to Ralph III for further execution by customer and info to	0.3	75.00
2/21/2020	CD	Counsel 17a Call with RB re sales contract admin	0.3	52.50
2/23/2020	RB	17a Review detailed email communications re: sales issues and take or document	1.7	425.00
2/25/2020	RB	necessary action (1.7)  17a Calls with KOH re: case issues involving sales	0.8	0.00
2/26/2020	RB	17a Calls with KOH re: case issues	0.4	0.00
2/26/2020	RB	17a Work with Bernie Sauer on process issues for prospective buyers	1.5	375.00
2/26/2020	RB	17a Generate updated checklists for sales process and related documentation	1.1	275.00
2/27/2020	RB	17a Calls with KOH re: case issues	0.9	0.00
2/27/2020	RB	17a Call with Ralph DiGuiseppe III re: multiple sales issues	0.2	50.00
2/27/2020	RB	17a Call with Christy Traenkle of First Partners Abstract Title Company re:	0.1	25.00
2/27/2020	RB	confirmation of street addresses on property with Assessment Bureau  17a Generate template package of sales documents and update procedures; explore various avenues for document reproduction and transmission	4.7	1,175.00
2/28/2020	RB	17a Follow-up communication with Penn E&R re: plan for DEP notification	0.9	225.00
2/28/2020	RB	requirements related to sales  17a Work on documents to be used in sales documentation packages	0.6	150.00
2/28/2020	RB	17a Call with Kerry Konefal of Long & Foster re: sales issues	0.1	25.00
2/28/2020	RB	17a Calls with KOH re: case issues	0.3	0.00
3/3/2020	RB	17a Work on documents needed for sales	2.6	650.00
3/4/2020	RB	17a Work with Bernie Sauer on process issues for prospective buyers	1.9	475.00
3/5/2020	RB	17a Work with Bernie Sauer on process issues for prospective buyers	0.8	200.00
3/9/2020	RB	17a Review and process communications re: sales requirements	1.3	325.00

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3/10/2020	RB	17a Calls with KOH re: case issues	0.8	0.00
3/11/2020	RB	17a Work with Bernie Sauer on process issues for prospective buyers	0.1	25.00
3/11/2020	RB	Work on multiple issues organizing documents and locating information necessary for obtaining Borough certificates of occupancy and facilitating townhome closings	7.4	0.00
3/13/2020	RB	17a Sales meeting with KOH, Ralph DiGuiseppe III, Kerry Konefal and Bernie	1.7	0.00
3/13/2020	RB	Sauer re: sales and inventory planning issues  17a Meeting with KOH and Bernie Sauer re: eenstruction planning and related sales inventory needs	0.3	0.00
3/15/2020	RB	17a Call with KOH re: case issues	0.5	0.00
3/15/2020	RB	17a Review communications re: possible sale of Lot #21 and take necessary action	0.4	100.00
3/17/2020	RB	17a Calls with KOH re: case issues	1.0	0.00
3/17/2020	RB	17a Extract information on customers with deposit reservations for future sales use and followup with necessary action; perform follow-up work on sales reservations info	3.8	950.00
3/18/2020	RB	17a Work on updated exhibits for sales documents	6.7	1,675.00
3/19/2020	RB	17a Calls with Carol Davis re: case issues	0.6	0.00
3/19/2020	RB	17a Provide info to sales team showing evidence of KOH authority as Trustee for	0.8	200.00
3/19/2020	CD	mortgage transactions; additional template sales documents issues  17a Call with RB re case issues	0.6	0.00
3/22/2020	RB	17a Calls with KOH re: case issues	0.5	0.00
3/24/2020	RB	17a Assist with info on prospective customers	0.2	50.00
3/25/2020	RB	17a Work with Bernie Sauer on process issues for prospective buyers	0.7	175.00
3/25/2020	CD	17a Review moving proposal.	0.1	17.50
3/25/2020	CD	17a Email re confirmation of phone relocation to Lot 10.	0.1	17.50
3/25/2020	CD	17a Call to Verizon re transfer of phone/internet service from Lot 11 to Lot 10. Emails re transfer of service.	1.3	227.50
3/25/2020	CD	17a Call from Verizon re order for transfer of service. Email to RB, BS and LW re installation. Review Verizon Order for transfer of service.	0.8	140.00
3/26/2020	CD	<sup>17a</sup> Call with Verizon re update to phone/internet service transfer.	0.6	105.00
3/27/2020	RB	17a Call with security personnel re: verification of work done by contractors	0.4	100.00
3/30/2020	CD	172 Received Verizon updates about install 4/1.	enterrensississississississississississississis	35:00
3/30/2020	CD	17a Call/confirm with Verizon re transfer/install in Lot 10 for phone/internet.	0.4	70.00
3/31/2020	CD	17a Receive and review order preview from Verizon for Lot 10.	0.1	17.50
3/31/2020	CD	17a Call with Verizon to confirm Order and installation date	1.1	192.50
4/1/2020	CD	17a Confirm Verizon service working in Lot 10.	0.1	17.50
4/3/2020	RB	17a Call with KOH, Bernie Sauer and Ralph DiGuiseppe III re: sales issues	0.4	0.00
4/6/2020	RB	17a Coordination & facilitation of townhome sales documents	1.7	425.00
4/6/2020	RB	17a Review status of sales information and related documentation	0.4	100.00
4/13/2020	RB	17a Calls with security personnel on administrative issues	0.4	100.00
4/13/2020	RB	17a Calls with KOH re: case issues	0.2	0.00
4/13/2020	RB	<sup>17a</sup> Facilitate coordination of sales documents and related follow-up	3.4	850.00
4/19/2020	RB	17a Review communications re: sales issues	0.3	75.00

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4/20/2020	RB	17a Call with Carol Davis re: case issues	0.4	0.00
4/20/2020	CD	17a Call with RB re case issues	0.4	
4/23/2020	RB	17a Work on multiple sales issues: expense control, info on contracts to title	4.4	
4/24/2020	RB	company, prep of required payments, etc.  17a Calls with KOH re: case issues	0.8	0.00
4/24/2020	RB	17a Work on multiple sales issues	2.4	
4/29/2020	RB	17a Calls with KOH re; case issues	0.2	
4/30/2020	RB	17a Calls with KOH re: case issues	0.8	
4/30/2020	RB	17a Call with Carol Davis re: case issues	0.1	0.00
4/30/2020	RB	17a Calls with Bernie Sauer re: case issues	0.1	0.00
4/30/2020	CD	17a Call with RB re case issues	0.1	0.00
5/1/2020	RB	17a Calls with KOH re; case issues	1.20	0.00
5/1/2020	RB	17a Coordination of sales issues	1.80	450.00
5/2/2020	RB	17a Calls with Kevin O'Halloran re: case issues	0.30	0.00
5/3/2020	RB	17a Review info on sales issues	0.40	100.00
5/4/2020	RB	17a Call with Kevin O'Halloran re: case issues	0.20	0.00
5/4/2020	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
5/4/2020	CD	17a Call with RB re sales	0.20	0.00
5/7/2020	RB	17a Calls with Carol Davis re: case issues	0.60	0.00
5/7/2020	CD	17a Call with RB re sales contract information	0.60	0.00
5/8/2020	RB	17a Call with KOH re: case issues	0.10	0.00
5/8/2020	RB	17a Call with Carol Davis re: case issues	0.40	0.00
5/8/2020	CD	17a Call with RB re sales issues	0.40	0.00
5/13/2020	RB	17a Work on sales issues	0.40	100.00
5/21/2020	RB	17a Update sales closing information and develop appropriate procedures	0.40	100.00
6/12/2020	RB	17a Review sales related emails	0.10	25.00
6/25/2020	RB	17a Calls with Kevin O'Halloran re: case issues	0.60	0.00
6/25/2020	RB	<sup>17a</sup> Work on sales issues	0.90	225.00
6/26/2020	RB	17a Work on sales issues	1.40	350.00
6/26/2020	RB	17a Calls with Carol Davis re: sales issues	0.80	0.00
6/26/2020	CD	17a Review email correspondence re new sale contract	0.10	17.50
6/26/2020	CD	17a Call with RB re sales issues	0.80	0.00
6/28/2020	RB	17a Work on sales issues	1.30	325.00
6/29/2020	RB	17a Work on sales issues	1.60	400.00
6/29/2020	RB	17a Call with Bernie on sales issues	0.10	25.00
6/29/2020	RB	17a Calls with KOH re: case issues	0.40	0.00
6/30/2020	RB	17a Work on sales issues	1.10	275.00

	PROFES	4454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 11:23 SSIONAL SERVICES Exhibit 17a Page 9 of 24 lew Crossing II, LP - NM	1:44 Desc Hrs/Rate	Amount
6/30/2020	CD	17a Review emails re amended Motion for Sale	0.10	17.50
7/1/2020	RB	17a Calls with KOH re: case issues	0.30	0.00
7/1/2020	RB	<sup>17a</sup> Work on sales issues	1.20	300.00
7/1/2020	RB	17a Call with Bernie on sales issues	0.20	50.00
7/2/2020	RB	17a Calls with KOH re: case issues	0.20	0.00
7/7/2020	RB	17a Call with Bernie on sales issues	0.10	25.00
7/8/2020	RB	<sup>17a</sup> Work on sales issues	1.20	300.00
7/8/2020	CD	<sup>17a</sup> Call with RB re lender liability information	0.2	35.00
7/9/2020	RB	<sup>17a</sup> Work on sales issues	2.30	575.00
7/9/2020	RB	17a Calls with Carol Davis re:sales issues	1.10	0.00
7/9/2020	RB	17a Call with Bernie on sales issues	0.10	25.00
7/9/2020	CD	17a Call with RB re sales issues	1.1	0.00
7/10/2020	RB	17a Work on sales issues	0.80	200.00
7/14/2020	RB	17a Work on sales issues	0.80	200.00
7/15/2020	RB	17a Work on sales issues	2.30	575.00
7/15/2020	CD	17a Review pending sales information.	0.10	17.50
7/16/2020	RB	17a Work on sales issues	3.60	900.00
7/16/2020	RB	17a Calls with KOH re: sales issues	0.90	0.00
7/17/2020	RB	17a Work on sales issues	2.40	600.00
7/17/2020	RB	17a Call with Carol Davis re: sales issues	0.20	0.00
7/17/2020	RB	17a Call with Christy Traenkle re: change in settlement dates anticipated on townhor	0.10	25.00
7/17/2020	CD	17a Call with RB re sales issues	0.20	0.00
7/19/2020	RB	17a Work on sales issues	0.6	150.00
7/20/2020	RB	17a Calls with security personnel re: discussion of steps of assistance needed for customer execution of contract	0.6	150.00
7/20/2020	RB	17a Work on sales issues	s tieten konstant et sestem producet te een a 🍾 g 🏖 de stroot en veren	1,575.00
7/20/2020	CD	17a Review update re sales contracts	0.10	17.50
7/21/2020	RB	17a Call with Carol Davis re: sales issues	1.5	0.00
7/21/2020	RB	17a Work on sales issues	2.3	575.00
7/21/2020	RB	17a Work with security personnel on documents to be executed by Lot 43 buyer Frank DelGrosso	1.6	0.00
7/21/2020	CD	17a Work on sales related issues.	2.00	350.00
7/21/2020	CD	17a Call with RB re sales issues.	1.50	0.00
7/21/2020	CD	17a Update Options worksheet	0.50	87.50
7/22/2020	RB	<sup>17a</sup> Work on sales issues (not specifically described elsewhere)	3.2	800.00
7/22/2020	RB	<sup>17a</sup> Calls with KOH re: sales issues	1.1	0.00
7/22/2020	RB	17a Call with Carol Davis re: sales extras procedures development; other sales contract coordination issues	0.2	0.00
7/22/2020	RB	17a Work (extended calls) with security personnel and Frank Del Grosso on documents to be executed by Lot 43 buyer Frank DelGrosso	1.6	400.00

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7/22/2020	CD	17a Review included features vs options	1.30	227.50
7/23/2020	RB	17a Work on sales issues	3.6	900.00
7/23/2020	CD	17a Update information on Options file conversion from pdf to excel	1.10	192.50
7/23/2020	CD	17a Work on sales related issues.	0.20	35.00
7/24/2020	RB	17a Calls with security personnel re: followup on documentation for Unit 43 closing	0.6	150.00
7/24/2020	RB	17a Calls with KOH re: case issues (sales issues)	0.7	0.00
7/24/2020	CD	17a Work on sales related issues.	1.00	175.00
7/24/2020	CD	17a Call with KOH re sales issues	0.20	0.00
7/25/2020	RB	17a Review communications on sales issues & update/transmit info to Title	0.40	100.00
7/26/2020	RB	company 17a Work on sales issues: update documentation on pending sales contract	2.30	575.00
7/27/2020	RB	packages for title company 17a Work on sales issues	3.70	925.00
7/27/2020	RB	17a Call with Christy Traenkle re: prep for settlement on multiple units	0.10	25.00
7/27/2020	CD	17a Work on sales related issues.	0.10	17.50
7/28/2020	RB	17a Work on sales issues	4.20	1,050.00
7/29/2020	RB	17a Call with Ralph DiGuiseppe re: sales issues	0.30	75.00
7/29/2020	RB	17a Work on sales issues (not specifically described elsewhere)	2.80	700.00
7/29/2020	RB	17a Calls with Carol Davis re: procedures for options purchases by homeowners	3.40	0.00
7/29/2020	CD	17a Calls with RB re options purchases procedures	3.40	0.00
7/30/2020	RB	17a Calls with KOH re: case issues	0.30	0.00
7/30/2020	RB	17a Work on sales issues	3.80	950.00
7/30/2020	RВ	17a Calls with Carol Davis re: sales issues	0.90	0.00
7/30/2020	CD	17a Work on draft clean copy of Ex B for AOS	0.60	105.00
7/30/2020	CD	17a Calls with RB re sales issues	0.90	0.00
7/31/2020	RB	17a Work on sales issues	3.20	800.00
7/31/2020	RB	17a Call to Antoinette Dunlop (buyer of Unit 15) re: admin issues on purchase of home	0.10	25.00
7/31/2020	CD	17a Call with LW re sales related issue	0.10	17.50
7/31/2020	CD	17a Review Options worksheets.	0.40	70.00
8/1/2020	RB	17a Review communications re: homeowner settlements and related issues	0.10	25.00
8/3/2020	RB	17a Calls with Antoinette Dunlop re: extras purchase	0.20	50.00
8/3/2020	RB	17a Work on sales issues	0.80	200.00
8/3/2020	RB	17a Call with Carol Davis re: sales issues	0.60	0.00
8/3/2020	CD	17a Call with RB re sales issues	0.60	0.00
8/4/2020	RB	17a Work on sales issues	0.60	150.00
8/5/2020	RB	17a Review communications on sales issues & update/transmit info to Title company	0.10	25.00
8/5/2020	RB	17a Work on multiple sales issues	1.30	325.00

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8/6/2020	RB	17a Work on sales issues	2.70	675.00
8/6/2020	RB	17a Call with Christy Traenkle re: prep for settlement on multiple units	0.10	25.00
8/7/2020	RB	17a Work on sales related issues	2.10	525.00
8/7/2020	RB	17a Call with Carol Davis re: sales issues	0.10	0.00
8/7/2020	RB	<sup>17a</sup> Call with KOH re: sales issues	0.40	0.00
8/7/2020	CD	<sup>17a</sup> Call with KOH re sales update of townhomes	0.20	0.00
8/7/2020	CD	17a Call with RB re sales issue	0.10	0.00
8/9/2020	RB	17a Work on sales issues	2.70	675.00
8/10/2020	RB	<sup>17a</sup> Work on general sales issues	2.60	650.00
8/11/2020	RB	17a Call with Ralph DiGuiseppe III re: multiple sales related issues	0.30	75.00
8/14/2020	RB	17a Work on sales issues	4.30	1,075.00
8/14/2020	RB	17a Calls with Carol Davis re: multiple case issues, primarily sales	0.90	0.00
8/14/2020	CD	17a Call with RB re multiple case issues, mainly related to sales	0.90	0.00
8/17/2020	RB	17a Work on sales issues	1.80	450.00
8/17/2020	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
8/17/2020	RB	17a Calls with KOH re: sales issues	0.20	0.00
8/17/2020	CD	17a Call with RB re sales issues	0.20	0.00
8/18/2020	RB	17a Calls with Carol Davis re: sales & extras	0.60	0.00
8/18/2020	RB	17a Calls with KOH re: multiple case issues	0.70	0.00
8/18/2020	CD	17a Calls with RB re sales & extras	0.60	0.00
8/19/2020	RB	17a Work on sales issues	0.60	150.00
8/20/2020	RB	17a Provide contract and related information to title company for future settlement	0.40	100.00
8/21/2020	RB	on multiple units 17a Work on contractor issues	0.80	200.00
8/23/2020	RB	17a Review communications re: open sales issues	0.20	50.00
8/24/2020	RB	17a Review communications re: new sales		100.00
8/30/2020	RB	17a Reconcile detail info for motion to be filed by Counsel	1.80	450.00
8/31/2020	RB	17a Review communications re: sales info and notification of same	0.60	150.00
9/2/2020	RB	17a Call with KOH re: sales motions being filed	0.10	0.00
9/3/2020	RB	17a Work on sales issues: update documentation on pending sales contract	0.70	175.00
9/4/2020	RB	packages for title company  17a Call with KOH re: sales issues	0.50	0.00
9/4/2020	RB	17a Work on sales issues (review of details in contracts and followup action)	1.30	325.00
9/7/2020	RB	17a Work on sales issues: update documentation on pending sales contract	0.40	100.00
9/11/2020	RB	packages to/from title company  17a Work on sales issues	0.10	25.00
9/15/2020	RB	17a Calls with KOH re: sales issues	0.70	0.00
9/21/2020	CD	17a Review email correspondence from broker re closing	0.10	17.50
9/25/2020	RB	17a Call with Carol Davis re: sales contract info for closings and follow-up sales	0.70	0.00
		issues		

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9/25/2020	RB	17a Calls with KOH re: sales contract issues	0.60	0.00
9/25/2020	CD	17a Call with RB re sales issues	0.70	0.00
9/27/2020	RB	17a Review communications on sales issues & update/transmit info to Title	1.80	450.00
9/28/2020	RB	company 17a Work on sales issues: update documentation on pending sales contract	4.90	1,225.00
9/28/2020	RB	packages for title company; process extras deposits  17a Call with Ralph DiGuiseppe III re: status of settlement for Unit #15	0.20	50.00
9/28/2020	RB	17a Call with Christy Traenkle re: prep for settlement on Unit #15	0.20	50.00
9/28/2020	RB	17a Calls with KOH re: sales settlement issues	0.80	0.00
9/29/2020	RB	17a Call with KOH re: sales issues: pending settlements; contract processing	0.70	0.00
9/29/2020	RB	17a Call with Christy Traenkle of First Partners Abstract Company re: status of settlement of Unit #15	0.10	25.00
9/29/2020	RB	17a Call with Ralph DiGuiseppe III re: status of settlement for Unit #15	0.10	25.00
9/29/2020	RB	17a Call with Carol Davis re: sales issues	0.10	0.00
9/29/2020	RB	17a Additional specific communications with Christy Traenkle re: closing scheduling and info needed for future closing	0.40	100.00
9/29/2020	RB	Work on sales issues: organization of documents for pending sales; generate docs needed for future closings & transmittal to buyer of same; process extras deposits	0.90	225.00
9/29/2020	CD	17a Call with RB re sales issues	0.10	17.50
9/30/2020	RB	17a Calls to/with Frank Del Grosso re: documents needed to provide his mortgage	0.30	75.00
9/30/2020	RB	company re: closing of Unit#43  17a Work on sales issues: update documentation on pending sales contract packages for title company; provide necessary docs to mortgage company for buyer.	3.30	825.00
10/1/2020	RB	buyer 17a Call with KOH re: sales issues	0.40	0.00
10/1/2020	RB	17a Work on sales issues: update documentation on pending sales contract	3.40	850.00
10/2/2020	RB	packages for title company  17a Call with KOH re: sales issues: docs for pending settlements; procedures for	0.80	0.00
10/2/2020	RB	extras sales  17a Work on sales issues: update documentation on pending sales contract	2.10	525.00
10/2/2020	RB	packages for title company  17a Work on sales issues:process extras deposits	0.60	150.00
10/5/2020	RB	17a Work on sales issues: update documentation on pending sales contract	4.40	1,100.00
10/5/2020	RB	packages for title company; provide sales info to Counsel  17a Calls with KOH re: sales contract issues	0.20	0.00
10/6/2020	RB	17a Calls with KOH re: sales issues	0.10	0.00
10/7/2020	RB	17a Work on sales issues: update documentation on pending sales contract	3.80	950.00
10/8/2020	RB	packages for title company  17a Work on sales issues: monitor docs to title company and coordination of settlements	2.10	525.00
10/9/2020	CD	17a Review email correspondence re sales contract	0.10	17.50
10/9/2020	CD	17a Received IVC sales contract information	0.10	17.50
10/12/2020	RB	Work on sales issues: update documentation on pending sales contract packages for title company; review prelim docs for closing	4.10	1,025.00
10/12/2020	RB	17a Call with KOH re: sales issues	0.40	0.00
10/12/2020	ÇD	17a Review multiple emails re sale for Lot 7, Lot 8 and Lot 43	0.30	52.50
10/14/2020	RB	Work on sales issues: update documentation on pending sales contract packages for title company for upcoming settlements	3.30	825.00
10/16/2020	RB	17a Work on multiple sales issues: organize info for title company and Counsel	1.60	400.00

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10/16/2020	RB	17a Call with Kevin O'Halloran re: for multiple sales issues	0.10	0.00
10/18/2020	RB	Work on sales issues: update documentation on pending sales contract packages for title company	0.80	200.00
10/19/2020	RB	17a Calls with KOH re: resolution and update on multiple sales issues	0.20	0.00
10/21/2020	RB	17a Work on multiple sales issues: monitor info flow and deadlines for settlements	1.10	275.00
10/28/2020	RB	17a Calls with security personnel re: needs of phone & internet service in new sales model & various alternatives	0.30	75.00
10/28/2020	RB	17a Call with sales broker Kerry Konefal re: info needed for unit settlement	0.10	25.00
10/28/2020	RB	17a Calls with KOH re:sales matters and related action items to be handled	1.10	0.00
10/28/2020	RB	17a Work with Carol Davis via phone re: analysis of various options for phone and internet service for new sales model	1.30	0.00
10/28/2020	CD	17a Review current sales model services. Call Verizon re options for service	2.00	350.00
10/28/2020	CD	transfer to new model. Emails to KOH & RB re options.  17a Calls with RB re phone and internet services for new model.	1.30	0.00
10/29/2020	RB	17a Call with Carol Davis for final confirmation of Verizon order for phone and	0.10	0.00
10/29/2020	CD	internet service for new sales model  17a Call with Verizon to set up order for transfer of service to new model	0.80	140.00
10/29/2020	CD	<sup>17a</sup> Call with RB re service at new model	0.10	0.00
10/29/2020	CD	<sup>17a</sup> Distribute email to Bernie and Leonard re Verizon install	0.30	52.50
10/29/2020	CD	17a Review email correspondence re sale order received.	0.10	17.50
10/29/2020	CD	17a Call with security personnel re transfer of Verizon phone/internet to Lot 37	0.50	87.50
10/30/2020	CD	17a Call to Verizon re internet services and transfer process.	1.10	192.50
11/4/2020	CD	17a Call with security personnel re move of phone/internet lines to new sales model.	0.20	35.00
11/6/2020	RB	17a Review communications re: sales incentives being offered	0.30	75.00
11/6/2020	CD	17a Review email re sales promotion	0.20	35.00
11/9/2020	RB	17a Call with KOH re::sales issues	0.60	0.00
11/9/2020	RB	17a Call with Carol Davis re:sales issues	0.60	0.00
11/9/2020	CD	17a Call with RB re sales issues	0.60	0.00
11/10/2020	RB	17a Work on recurring sales issues: prep of info for title company, etc.	1.70	425.00
11/10/2020	CD	17a Update sales contract worksheet for Lot 46	0.10	17.50
11/10/2020	CD	17a Call with KOH re sales update of townhomes	0.50	0.00
11/11/2020	RB	17a Calls with security personnel re: information needed to fulfill sales contract addendum requirements for fixtures to be installed in units pending sales settlement	2.20	550.00
11/11/2020	RB	17a Work on sales issues: update documentation on pending sales contract packages for title company	1.10	275.00
11/12/2020	RB	17a Work on sales issues	2.70	675.00
11/12/2020	RB	17a Call with KOH re:: sales issues	1.10	0.00
11/12/2020	CD	17a Review email correspondence re deposit for Lot 46	0.10	17.50
11/12/2020	CD	<sup>17a</sup> Review phone/internet set up for Lot 37. Call to Verizon re service.	1.00	175.00
11/12/2020	CD	17a Call to Comcast re service for model	0.40	70.00
11/12/2020	CD	17a Call to Verizon re additional services in model unit and internet transfer between units.	1.30	227.50

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11/13/2020	RB	17a Calls with KOH re: sales issues	0.20	0.00
11/13/2020	RB	17a Work on recurring sales issues	2.60	650.00
11/13/2020	RB	17a Call with Lynn Pewitt of Regions Bank re: deposit issues for sales escrow pmts	0.30	75.00
11/13/2020	CD	due to COVID closings and procedures for the future  17a Review email from KOH re cable service in model	0.10	0.00
11/13/2020	CD	17a Receive and review mail received from Verizon re account notice.	0.50	87.50
11/17/2020	RB	17a Calls with KOH re: sales issues	0.70	0.00
11/20/2020	AB	17a Calls with Carol Davis re: sales issues	0.30	0.00
11/20/2020	CD	<sup>17a</sup> Call with KOH re sales issues.	0.30	0.00
11/20/2020	CD	<sup>17a</sup> Call with RB re sales issues.	0.30	0.00
11/22/2020	RB	17a Work on sales issues	2.40	600.00
11/23/2020	RB	17a Calls with Carol Davis re: sales updated info	0.60	0.00
11/25/2020	RB	17a Calls with KOH re: sales issues	0.90	0.00
11/30/2020	RB	17a Work on sales issues	4.40	1,100.00
12/1/2020	CD	17a Call with KOH re sales and advertising promotions for townhomes	0.10	0.00
12/3/2020	RB	17a Calls with KOH re: sales issues	0.30	0.00
12/3/2020	CD	17a Discussion with KOH re sales of townhomes and construction of building #7	0.30	0.00
12/4/2020	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
12/4/2020	RB	17a Calls with KOH re: sales issues	0.40	0.00
12/4/2020	RB	17a Work on recurring sales issues	1.10	275.00
12/4/2020	CD	17a Call with RB re sales issues	0.40	0.00
12/7/2020	RB	17a Call with KOH re: sales issues	0.60	0.00
12/7/2020	RB	17a Work on recurring sales issues	1.60	400.00
12/8/2020	RB	17a Call with KOH re: sales issues	0.90	0.00
12/8/2020	RB	17a Work on sales issues	1.20	300.00
12/9/2020	RB	17a Call with Carol Davis re: sales issues	0.10	0.00
12/9/2020	RB	17a Work on recurring sales issues	1.80	450.00
12/9/2020	CD	17a Review email correspondence re update on sales programs	0.10	17.50
12/9/2020	CD	17a Call with RB re sales issues	0.10	0.00
12/10/2020	RB	17a Call to Ralph DiGuiseppe III re: status of sales & settlement pending issues	0.10	25.00
12/11/2020	RB	17a Work on sales issues	1.90	475.00
12/15/2020	CD	17a Review email re closing update on Lot 46	0.10	17.50
12/16/2020	RB	17a Calls with KOH re: sales issues	0.80	0.00
12/16/2020	RB	17a Calls with Carol Davis re: sales issues	0.30	0.00
12/16/2020	CD	17a Call with RB re sales issues.	0.30	0.00
12/16/2020	CD	17a Review email correspondence re updated sales information	0.10	17.50
12/17/2020	RB	17a Work on recurring sales issues	0.90	225.00

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12/17/2020	CD	17a Call with KOH re update on sales promotions and upcoming closings.	0.80	0.00
12/18/2020	RB	<sup>17a</sup> Work on recurring sales issues	1.10	275.00
12/18/2020	CD	<sup>17a</sup> Call with KOH re update on residents, sales and construction	0.30	0.00
12/21/2020	CD	<sup>17a</sup> Call with KOH re updated on construction and sale of Lot 7	0.40	0.00
12/24/2020	RB	17a Call with security personnel re: assistance with marketing issues	0.30	75.00
12/24/2020	RB	17a Call with KOH re: sales & marketing issues	0.40	0.00
12/28/2020	RB	17a Calls with KOH re: sales issues	0.30	0.00
12/28/2020	RB	17a Work on sales issues	0.70	175.00
12/29/2020	RB	17a Calls with KOH re: sales issues	0.20	0.00
12/30/2020	RB	17a Calls with KOH re: sales issues	0.30	0.00
12/31/2020	RB	17a Calls with KOH re: sales contract issues on specific units	0.60	0.00
1/2/2021	RB	17a Call with Leonard re: townhome sales down payment deposit transmittal	0.10	25.00
1/2/2021	RB	17a Work on sales issues: update documentation on pending sales contract	0.40	100.00
1/5/2021	RB	packages for title company 17a Calls with KOH re: sales issues	0.30	0.00
1/5/2021	RB	17a Work on recurring sales issues	0.70	175.00
1/7/2021	RB	<sup>17a</sup> Work on recurring sales issues	0.20	50.00
1/11/2021	RB	17a Work on sales issues: review and process agreements of sales; enhance	6.30	1,575.00
1/11/2021	RB	contract info summary sched  17a Calls with KOH re: sales closing planning issues	1.40	0.00
1/12/2021	RB	17a Call with KOH re: sales contract work	1,10	0.00
1/12/2021	RB	17a Work on recurring sales issues including contract documentation and	2.30	575.00
1/13/2021	CD	processing 17a Review email correspondence re update on sales programs	0.10	17.50
1/14/2021	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
1/14/2021	RB	17a Work on recurring sales issues	1.80	450.00
1/14/2021	CD	17a Calls with RB re sales issues	0.40	0.00
1/1 <del>5/</del> 2021	RB-	17a Calls with KOH re: multiple sales matters and planning	0.40	0.00
1/15/2021	CD	17a Review email correspondence re Lot 55 deposit	0.10	17.50
1/18/2021	RB	17a Calls with Carol Davis re: sales issues	0.60	0.00
1/18/2021	RB	17a Work on sales issues	1.80	450.00
1/18/2021	CD	17a Calls with RB re sales issues	0.60	0.00
1/19/2021	RB	17a Call with KOH re: sales issues: settlements, release provisions, etc.	0.80	0.00
1/19/2021	CD	17a Call with RB re pending sales issues	0.30	0.00
1/22/2021	RB	<sup>17a</sup> Calls with KOH re: sales activity and planning	0.90	0.00
1/22/2021	RB	17a Work on recurring sales issues	1.20	300.00
1/25/2021	RB	17a Calls with KOH re: sales issues	0.40	0.00
1/25/2021	RB	17a Call with Carol Davis re: sales issues	0.30	0.00
1/25/2021	CD	<sup>17a</sup> Call with RB re sales issues	0.30	0.00

<u>F</u>	PROFES	7-14454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 SIONAL SERVICES Exhibit 17a Page 16 of 24 ew Crossing II, LP - NM	11:21:44 Hrs/Rate	Desc Amount
1/26/2021	RB	17a Calls with KOH re: sales planning & multiple settlement issues	1.20	0.00
1/26/2021	RB	17a Work on multiple pending sales issues	2.70	675.00
1/27/2021	RB	17a Calls with KOH re: sales planning & multiple settlement issues	1.50	0.00
1/27/2021	RB	17a Calls with Carol Davis re: sales settlement pending	0.60	0.00
1/27/2021	RB	17a Calls with Ralph DiGuiseppe III re: sales settlement pending	0.10	25.00
1/27/2021	RB	<sup>17a</sup> Work on sales issues	2.60	650.00
1/27/2021	CD	17a Calls with RB re sales/settlement pending	0.60	0.00
1/28/2021	RB	17a Work on recurring sales issues: monitor current & future settlements, etc.	3.10	775.00
1/29/2021	RB	17a Work on recurring sales issues: monitor current & future settlements, etc.	2.20	550.00
2/1/2021	RB	17a Work on sales issues	0.70	175.00
2/9/2021	RB	17a Calls with KOH re: sales issues	1.10	0.00
2/12/2021	RB	17a Calls with KOH re: sales issues	0.70	0.00
2/12/2021	RB	17a Work on sales issues	2.20	550.00
2/15/2021	RB	17a Work on recurring sales issues	0.80	200.00
2/16/2021	RB	17a Call with KOH re: sales settlement issues	0.10	0.00
2/16/2021	RB	17a Work on recurring sales issues	0.30	75.00
2/17/2021	RB	17a Work on recurring sales issues	1.30	325.00
2/18/2021	RB	17a Call with KOH re: sales issues	0.30	0.00
2/18/2021	RB	17a Work on ongoing sales issues	0.60	150.00
2/19/2021	RB	17a Work on ongoing sales issues	0.60	150.00
2/19/2021	RB	17a Calls with KOH re: sales related issues	0.30	0.00
2/21/2021	RB	17a Work on ongoing sales issues	0.30	75.00
2/22/2021	RB	17a Call with Carol Davis re: sales issues	0.20	0,00
2/22/2021	CD	17a Call with RB re sales issues	0.20	0.00
2/23/2021	RB	17a Calls with KOH re: sales issues	0.90	0.00
2/25/2021	RB	17a Calls with KOH re: sales issues	0.30	0.00
2/25/2021	RB	<sup>17a</sup> Work on ongoing & recurring sales issues	1.90	475.00
3/1/2021	RB	17a Call with KOH re: sales issues	0.30	0.00
3/1/2021	RB	17a Work on sales issues	0.90	225.00
3/1/2021	RB	17a Calls to Lisa Lonsbury and Lynn Pewitt of Regions Bank re: alternative	0.20	50.00
3/2/2021	RB	processing of escrow payment  17a Work on ongoing sales issues	1.30	325.00
3/4/2021	RB	<sup>17a</sup> Work on ongoing sales issues	0.30	75.00
3/7/2021	RB	<sup>17a</sup> Work on ongoing sales issues	3.60	900.00
3/8/2021	RB	<sup>17a</sup> Work on ongoing sales issues	2.80	700.00
3/8/2021	RB	17a Calls with Carol Davis re: ongoing sales issues	0.90	0.00
3/8/2021	CD	17a Review email correspondence with additional sales contract	0.10	17.50

<u> </u>	PROFES	4454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 11:2 SSIONAL SERVICES Exhibit 17a Page 17 of 24 ew Crossing II, LP - NM	1:44 Desc Hrs/Rate	Amount
3/8/2021	CD	17a Call with RB re sales issues	0.90	0.00
3/9/2021	RB	17a Work on sales issues: update documentation on pending sales contract	1.40	350.00
3/9/2021	RB	packages for title company  17a Call with KOH re: sales issues	0.30	0.00
3/9/2021	RB	17a Calls with Carol Davis re: ongoing sales issues	1.10	0.00
3/9/2021	CD	17a Call with RB re sales issues	1.10	0.00
3/10/2021	RB	17a Work on sales issues	0.70	175.00
3/12/2021	RB	17a Calls with KOH re: ongoing sales issues, including detail of pending settlements	0.30	0.00
3/12/2021	RB	17a Call with Carol Davis re: ongoing sales issues, including detail of pending	0.40	0.00
3/12/2021	CD	settlements  17a Review information for new contract and update sales worksheet.	0.20	35.00
3/12/2021	CD	17a Call with RB re sales and pending settlement closing statement	0.40	0.00
3/13/2021	RB	17a Work on ongoing sales issues	2.10	525.00
3/14/2021	RB	<sup>17a</sup> Work on ongoing sales issues	2.60	650.00
3/15/2021	RB	17a Calls with KOH re: sales issues	0.10	0.00
3/15/2021	RB	17a Work on ongoing sales issues	7.20	1,800.00
3/15/2021	CD	17a Review information for new contract and update sales worksheet.	0.20	35.00
3/16/2021	RB	17a Call with KOH re: sales matters	0.20	0.00
3/16/2021	RB	17a Work on ongoing sales issues	1.70	425.00
3/17/2021	RB	17a Work on ongoing sales issues	2.20	550.00
3/17/2021	CD	17a Review email correspondence re sales update	0.10	17.50
3/19/2021	RB	<sup>17a</sup> Work on ongoing sales issues	0.70	175.00
3/20/2021	RB	17a Work on ongoing sales issues	0.20	50.00
3/22/2021	RB	17a Work on ongoing sales issues	0.10	25.00
3/23/2021	RB	17a Work on ongoing sales issues	0.40	100.00
3/24/2021	RB	17a Calls with Carol Davis re: sales issues	0.60	0.00
3/24/2021	RB	17a Work on sales issues	1.20	300.00
3/24/2021	CD	17a Call with RB re sales issues	0.60	0.00
3/25/2021	RB	17a Work on sales issues: update documentation on pending sales contracts	2.20	550.00
3/25/2021	RB	17a Calls with KOH re: ongoing sales issues	0.90	0.00
3/25/2021	RB	17a Calls with Carol Davis re: ongoing sales issues	1.20	0.00
3/25/2021	CD	17a Calls with RB re ongoing sales issues	1.20	0.00
3/26/2021	RB	17a Calls with Carol Davis re: sales issues	1.10	0.00
3/26/2021	RB	17a Calls with KOH re: sales issues	0.70	0.00
3/26/2021	RB	17a Work on sales issues	3.20	800.00
3/27/2021	RB	17a Work on ongoing sales issues	0.80	200.00
3/28/2021	RB	17a Work on ongoing sales issues and pending settlements	1.30	325.00
3/29/2021	RB	17a Work on ongoing sales issues	3.20	800.00

C <u>i</u> I	ase 1- ROFES sland Vi	7-14454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 1 SIONAL SERVICES Exhibit 17a Page 18 of 24 - ew Crossing II, LP - NM	1:21:44 De Hrs/Rate	esc Amount
3/29/2021	RB	<sup>17a</sup> Call with Ralph DiGuiseppe III re: questions on closings for the week	0.10	25.00
3/29/2021	RB	17a Call with KOH re: closings for the week	0.20	0.00
3/29/2021	CD	17a Receive updated closing date for Lot 37	0.10	17.50
3/30/2021	RB	17a Calls with Carol Davis re: sales issues, including pending settlements	0.40	0.00
3/30/2021	RB	17a Calls with Ralph DiGuiseppe III re: sales issues, including pending settlements	0.10	25.00
3/30/2021	RB	17a Calls with KOH re: sales issues, including pending settlements	0.90	0.00
3/30/2021	RB	<sup>17a</sup> Work on sales issues, including pending settlements	6.10	1,525.00
3/30/2021	CD	<sup>17a</sup> Call with RB re sales issues	0.40	0.00
3/31/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including monitoring of unit settlements	4.30	1,075.00
4/1/2021	RB	17a Calls with Carol Davis re: sales issues, including pending settlements and	0.60	0.00
4/1/2021	RB	extras calculations <sup>17a</sup> Work on recurring sales issues, incl prep for sales settlements	4.60	1,150.00
4/1/2021	CD	<sup>17a</sup> Call with KOH re sales model and phone/internet service transfer	0.30	0.00
4/1/2021	CD	17a Call with RB re sales issues	0.60	0.00
4/2/2021	RB	17a Call with KOH re: sales issues	0.30	0.00
4/2/2021	RB	17a Work on sales issues	2.80	700.00
4/2/2021	RB	17a Call with Ralph DiGuiseppe III re: confirmation of info for sale of unit	0.10	25.00
4/2/2021	RB	17a Calls with Carol Davis on sales issues	0.40	0.00
4/2/2021	CD	17a Call with KOH re townhome sales and sales models	0.70	0.00
4/2/2021	CD	17a Call with RB re sales issues	0.40	0.00
4/5/2021	RB	17a Work on sales issues	1.10	275.00
4/6/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.80	950.00
4/6/2021	RB	17a Call with Ralph DiGuiseppe III re: sales issues & settlement issues	0.10	25.00
4/6/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.70	0.00
4/6/2021	CD	17a Call with RB re sales issues	0.40	0.00
4/8/2021	RB	17a Work on sales issues	1.70	425.00
4/8/2021	CD	17a Update sales summary worksheet	0.30	52.50
4/9/2021	RB	17a Work on sales issues: update documentation on pending sales contract packages for title company	1.20	300.00
4/9/2021	RB	17a Calls with KOH re: sales issues	0.90	0.00
4/9/2021	RB	17a Calls with Carol Davis re: sales issues	0.70	0.00
4/9/2021	CD	17a Call with RB re sales issues	0.70	0.00
4/13/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	1.10	275.00
4/13/2021	CD	17a Call with RB re sales issues	0.20	0.00
4/14/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	0.70	175.00
4/14/2021	CD	17a Review email re updated contract	0.10	17.50
4/15/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	0.60	150.00
4/16/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.80	450.00

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4/17/2021	RB	17a Work on sales issues	0.70	175.00
4/21/2021	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
4/21/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.70	425.00
4/21/2021	CD	17a Call with RB re sales issues	0.40	0.00
4/22/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	2.60	650.00
4/23/2021	RB	17a Calls with Leonard White re: info needed for pending sales settlements	0.60	0.00
4/23/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	4.20	1,050.00
4/23/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.40	0.00
4/23/2021	CD	17a Received additional sales contracts, update worksheet.	0.20	35.00
4/25/2021	RB	17a Work on sales issues: processing information for new pending settlements	1.30	325.00
4/26/2021	RB	17a Work on multiple issues re: pending sales settlements	1.90	475.00
4/26/2021	CD	17a Review email correspondence re additional sales contracts and deposits for contracts. Update sales summary.	1.30	227.50
4/27/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	4.10	1,025.00
4/28/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	2.10	525.00
4/28/2021	CD	17a Call with KOH re status sales and construction	0.40	0.00
4/28/2021	CD	17a Review email correspondence re additional sales contract.	0.10	17.50
4/29/2021	RB	17a Call with KOH re: sales issues	0.30	0.00
4/29/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.90	475.00
4/30/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.40	850.00
5/3/2021	RB	17a Work on sales issues	2.10	525.00
5/3/2021	CD	17a Call with Leonard White re phone/internet service for Lot 39	0.20	35.00
5/4/2021	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
5/4/2021	CD	17a Call with RB re sales issues	0.20	0.00
5/5/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	0.60	150.00
5/5/2021	CD	17a Review email correspondence re sales contracts on multiple units	0.40	70.00
5/6/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	1.20	300.00
5/7/2021	RB	<sup>17a</sup> Calls with Carol Davis re: ongoing sales issues	0.30	0.00
5/7/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	2.60	650.00
5/7/2021	CD	17a Call with RB re sales issues	0.30	0.00
5/8/2021	RB	17a Work on sales issues	0.60	150.00
5/10/2021	RB	17a Call with Leonard re: info for sales issues coordination on property	0.10	25.00
5/10/2021	RB	17a Call with Ralph DiGuiseppe III re: sales issues	0.10	25.00
5/10/2021	RB	17a Calls with KOH re: sales issues	0.20	0.00
5/10/2021	RB	<sup>17a</sup> Call with Ralph DiGuiseppe III re: sales issues	0.10	25.00
5/11/2021	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
5/11/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.20	300.00

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5/11/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.20	0.00
5/11/2021	CD	17a Call with RB re sales issues	0.40	0.00
5/12/2021	RB	17a Calls with Leonard re: sales issues	0.30	75.00
5/12/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	2.20	550.00
5/13/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.30	0.00
5/13/2021	RB	17a Calls with Carol Davis re:sales issues & pending settlements	0.30	0.00
5/13/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	0.90	225.00
5/13/2021	CD	17a Call with RB re sales issues	0.30	0.00
5/14/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.10	0.00
5/17/2021	RB	17a Work on recurring sales issues	1.60	400.00
5/18/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	0.30	75.00
5/18/2021	CD	17a Email correspondence with KOH re closings since April 1st.	0.20	0.00
5/19/2021	RB	17a Call with KOH re: sales issues	0.30	0.00
5/19/2021	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
5/19/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.20	300.00
5/19/2021	CD	17a Call with RB re sales issues	0.40	0.00
5/20/2021	RB	17a Calls with Carol Davis re: sales issues	0.10	0.00
5/20/2021	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
5/20/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.30	0.00
5/20/2021	CD	17a Calls with RB re sales issues	0.30	0.00
5/21/2021	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
5/21/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	1.40	350.00
5/21/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.30	0.00
5/21/2021	CD	17a Call with RB re sales issues	0.20	0.00
5/24/2021	RB	17a Call with Carol Davis re: sales issues	0.30	0.00
5/24/2021	CD	17a Call with RB re sales issues	0.30	0.00
5/24/2021	CD	17a Review email re sales contract	0.20	35.00
5/25/2021	CD	<sup>17a</sup> Review emails re sales contracts and addendum	0.10	17.50
5/26/2021	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
5/26/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	5.30	1,325.00
5/26/2021	CD	<sup>17a</sup> Review email correspondence from RB re upcoming closings	0.10	17.50
5/26/2021	CD	<sup>17a</sup> Call with RB re sales issues	0.40	0.00
5/28/2021	CD	17a Review email correspondence re sales contract	0.10	17.50
6/1/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	1.30	325.00
6/2/2021	RB	17a Calls with Carol Davis re: sales issues	0.30	0.00
6/2/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	4.60	1,150.00

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6/2/2021	CD	17a Call with RB re sales issues	0.30	0.00
6/3/2021	RB	17a Calls with KOH re: sales issues, including pending settlements, etc.	0.40	0.00
6/3/2021	RB	17a Calls with Carol Davis re: sales issues, including pending settlements, etc.	0.10	0.00
6/3/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	2.80	700.00
6/3/2021	CD	17a Call with RB re sales issues & closing	0.10	0.00
6/4/2021	RB	17a Calls with Carol Davis re: sales issues	0.80	0.00
6/4/2021	RB	17a Work on ongoing sales issues, including pending settlements, information	8.30	2,075.00
6/4/2021	CD	summaries, etc.  17a Call with RB re sales issues.	0.80	0.00
6/5/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, information	1.40	350.00
6/6/2021	RB	summaries, etc.  17a Work on ongoing sales issues, including pending settlements, information summaries, etc.	1,20	300.00
6/7/2021	RB	17a Work on ongoing sales issues, including pending settlements, information	3.70	925.00
6/8/2021	RB	summaries, etc.  17a Work on ongoing sales issues, including pending settlements, etc.	4.10	1,025.00
6/9/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.70	925.00
6/9/2021	RB	17a Call with Ralph DiGuiseppe III re: sales issues & settlement issues	0.10	25.00
6/9/2021	RB	17a Calls with KOH re: sales issues	1.80	0.00
6/9/2021	RB	17a Calls with Carol re: sales issues	0.20	0.00
6/9/2021	CD	17a Call with RB re sales issues	0.20	0.00
6/10/2021	RB	<sup>17a</sup> Work on recurring sales issues	3.30	825.00
6/10/2021	RB	17a Calls with KOH re:sales issues & pending settlements	1.10	0.00
6/11/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	5.60	1,400.00
6/11/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.40	0.00
6/14/2021	RB	17a Calls with Carol Davis re: sales issues	0.40	0.00
6/14/2021	RB	17a Work on ongoing sales issues, including pending settlements, information	7.10	1,775.00
6/14/2021	RB	summaries, etc.  17a Calls with KOH re:sales issues & pending settlements	0.40	0.00
6/14/2021	CD	<sup>17a</sup> Review emails re sales contracts and input in sales summary.	0.30	52.50
6/14/2021	CD	17a Call with RB re sales issues.	0.20	0.00
6/14/2021	CD	17a Call with RB re sales issues.	0.20	0.00
6/15/2021	RB	17a Calls with KOH re: sales issues	0.70	0.00
6/15/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.60	900.00
6/16/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	5.20	1,300.00
6/16/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.80	0.00
6/17/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	4.70	1,175.00
6/18/2021	RB	17a Call with Carol Davis re: sales issues	0.40	0.00
6/18/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.90	475.00

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6/18/2021	CD	17a Call with Verizon re for sales phone transfer to new sales model. Call with Leonard White to confirm availability for install. Followup call with Verizon to set up transfer of sales phone line and adjustments to accounts. Email correspondence with KOH, RB, Bernie and Leonard to confirm Verizon orders	1.90	332.50
6/18/2021	CD	for service changes.  17a Call with Leonard White re phone service.	0.20	35.00
6/18/2021	CD	17a Call with RB re sales issues	0.40	0.00
6/18/2021	CD	17a Call with KOH re phone service onsite	0.10	0.00
6/19/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.60	0.00
6/20/2021	RB	17a Work on ongoing sales issues, including pending settlements, information	1.10	275.00
6/21/2021	RB	summaries, etc.  17a Work on ongoing sales issues, including pending settlements, information summaries, etc.	0.60	150.00
6/21/2021	RB	17a Call with Carol Davis re: sales issues	0.20	0.00
6/21/2021	CD	17a Call with RB re sales issues	0.20	0.00
6/22/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.70	425.00
6/22/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.40	0.00
6/22/2021	CD	17a Call with Leonard White re transfer of sales phone to new model	0.10	17.50
6/23/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.80	950.00
6/23/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.60	0.00
6/24/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	2.10	525.00
6/24/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.20	0.00
6/24/2021	CD	17a Call with Leonard White re sales phone line voice mail. Call Verizon re sales	1.00	175.00
6/25/2021	RB	phone line.  17a Calls with Carol Davis re: sales issues	0.20	0.00
6/25/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	0.30	75.00
6/25/2021	CD	17a Call with RB re sales issues	0.20	0.00
6/28/2021	RB	Work on ongoing sales issues, including pending settlements, information summaries, etc.	6.10	1,525.00
6/28/2021	RB	17a Calls with KOH re:sales issues & pending settlements	0.20	0.00
6/29/2021	RB	17a Calls with Carol Davis re: sales issues	0.30	0.00
6/29/2021	CD	<sup>17a</sup> Call with RB re sales issues	0.30	0.00
6/30/2021	RB	17a Calls with Carol Davis re: sales issues	0.30	0.00
6/30/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	0.90	225.00
6/30/2021	CD	17a Call with RB re sales issues.	0.30	0.00
7/1/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	0.90	225.00
7/2/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.70	425.00
7/6/2021	RB	17a Calls with Carol Davis re: sales issues	0.30	0.00
7/6/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	4.80	1,200.00
7/6/2021	CD	17a Call with RB re sales issues.	0.30	0.00
7/7/2021	RB	17a Calls with Carol Davis re: sales issues	0.30	0.00
7/7/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	4.30	1,075.00

<u> </u>	PROFES	4454-elf Doc 850-27 Filed 10/15/21 Entered 10/15/21 11 SIONAL SERVICES Exhibit 17a Page 23 of 24 ew Crossing II, LP - NM	:21:44 Desc Hrs/Rate	Amount
7/7/2021	CD	17a Call with RB re sales issues.	0.30	0.00
7/8/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.30	825.00
7/9/2021	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
7/9/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.70	925.00
7/9/2021	CD	17a Call with RB re sales issues	0.20	0.00
7/11/2021	RB	17a Work on ongoing sales issues, including pending settlements, information	1.30	325.00
7/12/2021	RB	summaries, etc.  17a Work on ongoing sales issues, including pending settlements, information	0.60	150.00
7/13/2021	RB	summaries, etc.  17a Calls with Ralph DiGuiseppe III re: sales issues	0.10	25.00
7/13/2021	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
7/13/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	2.20	550.00
7/13/2021	CD	17a Call with RB re sales issues.	0.20	0.00
7/14/2021	RB	<sup>17a</sup> Calls with Carol Davis re: sales issues	0.60	0.00
7/14/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	3.10	775.00
7/14/2021	CD	17a Call with RB re sales issues	0.60	0.00
7/15/2021	RB	17a Calls with Carol Davis re: sales issues	0.20	0.00
7/15/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	2.40	600.00
7/15/2021	CD	17a Call with RB re sales issues	0.20	0.00
7/17/2021	RB	17a Call with KOH re: sales issues	0.70	0.00
7/18/2021	RB	17a Call with KOH re: sales issues	0.50	0.00
7/18/2021	RB	17a Work on ongoing sales issues, including pending settlements, information	0.60	150.00
7/19/2021	RB	summaries, etc.  17a Work on ongoing sales issues, including pending settlements, information summaries, etc.	3.20	800.00
7/20/2021	RB	17a Calls with Carol Davis re: sales issues	0.10	0.00
7/20/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.10	775.00
7/20/2021	CD	17a Call with RB re sales issues.	0.10	0.00
7/21/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	1.30	325.00
7/22/2021	RB	17a Calls with KOH re: sales issues	0.20	0.00
7/22/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	1.60	400.00
7/23/2021	RB	17a Call Carol Davis re: sales issues	0.20	0.00
7/23/2021	RB	<sup>17a</sup> Work on ongoing sales issues, including pending settlements, etc.	0.70	175.00
7/23/2021	CD	<sup>17a</sup> Call with RB re sales issues (addendum)	0.20	0.00
7/25/2021	RB	17a Work on ongoing sales issues, including pending settlements, information summaries, etc.	0.40	100.00
7/26/2021	RB	17a Work on ongoing sales issues, including pending settlements, information summaries, etc.	1.40	350.00
7/27/2021	RB	17a Calls with Carol Davis re: sales issues	0.70	0.00
7/27/2021	RB	17a Work on ongoing sales issues, including pending settlements, etc.	3.10	775.00
7/27/2021	CD	17a Call with RB re sales issues.	0.70	0.00

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7/28/2021	RB	17a Call with KOH re: sales matte	rs and documentation issues	0.20	0.00
7/28/2021	RB	17a Work on ongoing sales issues	s, including pending settlements, etc.	2.10	525.00
7/28/2021	RB	17a Calls with KOH re:sales issue	s & pending settlements	0.60	0.00
7/29/2021	RB	17a Work on ongoing sales issues	s, including pending settlements, etc.	4.10	1,025.00
7/30/2021	RB	<sup>17a</sup> Calls with Carol Davis re: sale	es issues	1.10	0.00
7/30/2021	RB	17a Work on ongoing sales issues	s, including pending settlements, etc.	3.80	950.00
7/30/2021	CD	17a Call with RB re sales issues		1.10	0.00
7/31/2021	RB	<sup>17a</sup> Work on ongoing sales issues	s, including pending settlements, etc.	0.30	75.00
	Total	Sales & Marketing		786.3	152,227.50
For Professiona	l Service	es Rendered:		Total Haven Marks	_
	RB	Ralph Brotherton		Total Hours Worke 699.20	<u>u</u>
	CD	Carol Davis		87.10	
	RB CD	Ralph Brotherton Carol Davis	<u>Rate</u> \$250/hr \$175/hr	<u>Total Hours Billed</u> 577.20 45.30	\$144,300.00 \$7,927.50
	RB CD	Ralph Brotherton Carol Davis		Total Hours Not Billo 122.00 41.80	<u>ed</u>